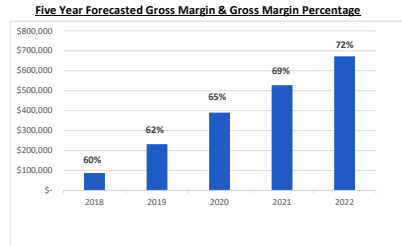
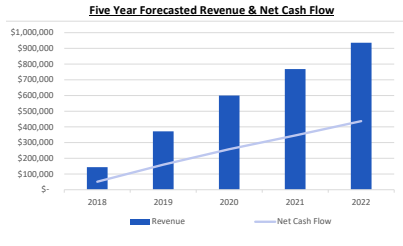


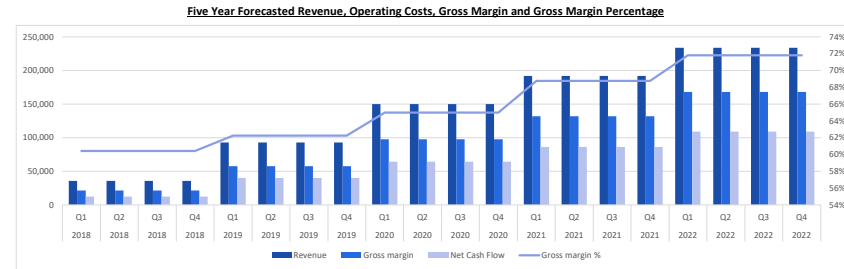
**Five Year Forecasted Results (by year):**

	2018	2019	2020	2021	2022
Revenue	\$ 144,000	\$ 372,000	\$ 600,000	\$ 768,000	\$ 936,000
Operating Costs	57,000	140,400	210,000	240,000	264,000
Gross margin	87,000	231,600	390,000	528,000	672,000
Gross margin %	60%	62%	65%	69%	72%
Net Cash Flow	\$ 51,000	\$ 159,600	\$ 258,000	\$ 345,600	\$ 436,800



**Five Year Forecasted Results (by quarter):**

	2018				2019				2020				2021				2022			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Revenue	\$ 36,000	\$ 36,000	\$ 36,000	\$ 36,000	\$ 93,000	\$ 93,000	\$ 93,000	\$ 93,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 150,000	\$ 192,000	\$ 192,000	\$ 192,000	\$ 192,000	\$ 234,000	\$ 234,000	\$ 234,000	\$ 234,000
Operating Costs	14,250	14,250	14,250	14,250	35,100	35,100	35,100	35,100	52,500	52,500	52,500	52,500	60,000	60,000	60,000	60,000	66,000	66,000	66,000	66,000
Gross margin	21,750	21,750	21,750	21,750	57,900	57,900	57,900	57,900	97,500	97,500	97,500	97,500	132,000	132,000	132,000	132,000	168,000	168,000	168,000	168,000
Gross margin %	60%	60%	60%	60%	62%	62%	62%	62%	65%	65%	65%	65%	69%	69%	69%	69%	72%	72%	72%	72%
Net Cash Flow	\$ 12,750	\$ 12,750	\$ 12,750	\$ 12,750	\$ 39,900	\$ 39,900	\$ 39,900	\$ 39,900	\$ 64,500	\$ 64,500	\$ 64,500	\$ 64,500	\$ 86,400	\$ 86,400	\$ 86,400	\$ 86,400	\$ 109,200	\$ 109,200	\$ 109,200	\$ 109,200





	Jan 2018	Feb 2018	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018
<b>Revenue</b>												
Product 1 [insert product name]	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Product 2 [insert product name]	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
+ [Additional products - note 1]	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total revenue</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>	<b>12,000</b>
<b>Operating costs</b>												
Labour	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500
Materials	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250
+ [Additional costs - note 1]	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total operating costs</b>	<b>4,750</b>	<b>4,750</b>	<b>4,750</b>	<b>4,750</b>	<b>4,750</b>	<b>4,750</b>	<b>4,750</b>	<b>4,750</b>	<b>4,750</b>	<b>4,750</b>	<b>4,750</b>	<b>4,750</b>
<b>Gross margin</b>	<b>7,250</b>	<b>7,250</b>	<b>7,250</b>	<b>7,250</b>	<b>7,250</b>	<b>7,250</b>	<b>7,250</b>	<b>7,250</b>	<b>7,250</b>	<b>7,250</b>	<b>7,250</b>	<b>7,250</b>
<b>Gross margin %</b>	<b>60%</b>	<b>60%</b>	<b>60%</b>	<b>60%</b>	<b>60%</b>	<b>60%</b>	<b>60%</b>	<b>60%</b>	<b>60%</b>	<b>60%</b>	<b>60%</b>	<b>60%</b>
<b>Selling, general &amp; administrative costs</b>												
Total administrative costs	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
<b>Net Cash Flow</b>	<b>4,250</b>	<b>4,250</b>	<b>4,250</b>	<b>4,250</b>	<b>4,250</b>	<b>4,250</b>	<b>4,250</b>	<b>4,250</b>	<b>4,250</b>	<b>4,250</b>	<b>4,250</b>	<b>4,250</b>
<b>Startup Costs</b>	<b>20,833</b>	<b>20,833</b>	<b>20,833</b>	<b>20,833</b>	<b>20,833</b>	<b>20,833</b>	<b>20,833</b>	<b>20,833</b>	<b>20,833</b>	<b>20,833</b>	<b>20,833</b>	<b>20,833</b>
<b>Net Cash Flow after Startup Costs</b>	<b>(16,583)</b>	<b>(16,583)</b>	<b>(16,583)</b>	<b>(16,583)</b>	<b>(16,583)</b>	<b>(16,583)</b>	<b>(16,583)</b>	<b>(16,583)</b>	<b>(16,583)</b>	<b>(16,583)</b>	<b>(16,583)</b>	<b>(16,583)</b>

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